



15 Leadership Proficiencies

| Importance To You LOW HIGH | Proficiency |
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| 1 2 3 4 5 | 1. Failsafes the viability of the enterprise. |
| 1 2 3 4 5 | 2. Leverages trends to continually reinvent. |
| 1 2 3 4 5 | 3. Inspires greatness in others. |
| 1 2 3 4 5 | 4. Contextualizes change continuously. |
| 1 2 3 4 5 | 5. Creates a meaningful game worth playing. |
| 1 2 3 4 5 | 6. Influences easily through relationships. |
| 1 2 3 4 5 | 7. Imbues collaboration at all levels. |
| 1 2 3 4 5 | 8. Increases capabilities through learning environments. |
| 1 2 3 4 5 | 9. Instills a sense of ownership. |
| 1 2 3 4 5 | 10. Fosters a collaborative culture. |
| 1 2 3 4 5 | 11. Drives the accountability. |
| 1 2 3 4 5 | 12. Sees the future as if it is today. |
| 1 2 3 4 5 | 13. Relentlessly realistic with self, economics, trends. |
| 1 2 3 4 5 | 14. Inspired to innovate by serving customers/staff. |
| 1 2 3 4 5 | 15. Prioritizes and allocates for the benefit of all. |